FUNERALPLAN BOND & PRE-PAID

PERFORMANCE, ASSET ALLOCATION & UNIT PRICES



PERFORMANCE DATA AS AT 31 MARCH 2020

Past performance (tax paid returns)[^]

	CONSERVATIVE %	MODERATE %
1 month	-3.90	-5.34
3 months	-3.32	-6.01
1 year % p.a.	0.32	-3.68
2 years % p.a.	2.00	-0.41
3 years % p.a.	0.00	0.00
5 years % p.a.	0.00	0.00
Since inception	2.04	-0.09
Inception date*	21/07/2017	08/08/2017
Fund size \$M	11.778	12.308
Unit Prices as at 15 April 2020	\$1.0659	\$1.0183

CAPITAL GUARANTEED DECLARED BONUS¹

For financial year ended 30 June 2019

BONUS RATE ²	TAX BENEFIT ³	TOTAL RETURN⁴
1.40%	0.61%	2.01%

CAPITAL GUARANTEED PERFORMANCE DATA

Performance History (Total Return)⁴ for financial year ended 30 June 2020

	%
1 year % p.a.	2.01%
3 years % p.a.	2.07%
5 years % p.a.	2.12%
7 years % p.a.	2.29%
10 years % p.a.	2.68%
Since inception % p.a.	3.35%
Inception date*	01/01/2003

ASSET ALLOCATION AS AT 31 MARCH 2020

	CONSERVATIVE %			MODERATE %		CAPITAL GUARANTEED %			
	RANGE	BENCHMARK	ACTUAL	RANGE	BENCHMARK	ACTUAL	RANGE	BENCHMARK	ACTUAL
Defensive	70-100	71		60-100	64				
Cash	0-100	12	12.75	0-100	33	32.43	0-100	0	6.32
Fixed Interest	0-100	59	58.88	0-100	31	32.93	0-100	90	84.83
Mortgages	0-100	-	0.00	0-50	-	0.00	0-25	10	8.85
Growth	0-30	29		0-40	36				
Australian Shares	0-30	12	11.37	0-40	15	13.34	-	-	-
International Shares	0-30	17	17.00	0-40	15	11.32	-	-	-
Property	0-30	-	0.00	0-40	6	9.98	-	-	-
Other	0-30	-	0.00	0-40	-	0.00	-	-	-

FUNERAL DIRECTOR SERVICES

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- 1. The declared Bonus applies to the Tax Minimiser Funeral Bond Fund ('Fund'). From 12 January 2009, the Funeral Plan Bond is as issued from this Fund.
- 2. The Bonus rate shown is after ongoing fees, expenses and taxes. It does not take into account any entry fees or stamp duty that you may be required to pay. Bonuses are capital guaranteed once paid.
- 3. The Funeral Bond Tax Benefit is expressed as a percentage return and is a non-guaranteed amount that Lifeplan expects to pay as part of the funeral benefit. For more information refer to the FuneralPlan Bond's Disclosure Document dated 19 December 2017.
- 4. The Total Return is the sum of the Bonus rate allocated and the Funeral Bond Tax Benefit for the period being shown.

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Please refer to current Disclosure Document available at www.fpmanagement.com.au for further information.



^{*} Inception dates represent the date of first investment for each of the Investment options.

[^] Past performance is no indication of future returns. Returns are: net of taxes, ongoing management costs, performance fees and other operating expenses (if applicable); based on the unit prices for the periods quoted; exclusive of the effect of any policy specific transactions such as contribution fees, transaction costs, stamp duty and management fee rebates; not annualised for periods of less than one year. The investment mix and specific investment holding may vary on a daily basis.